

April 7 2008

Deb Howard and Co.

Recently, I sold my property at 1023 Carson, in South Lake Tahoe. It was an older authentic log cabin that I had owned for about ten years. After recently retiring I realized that I no longer wanted to be tied down to a property so far from where I am currently living.

At first, I listed the property with another realtor. After six months and very little action, I asked Michelle Keck of your company if she would list the property. Michelle listed the property and assured me that she and the Deb Howard Company would do everything they could to sell the property.

That included according to Michelle, internet access to view the cabin, regular advertising, open houses and realtor caravans. Last but not least, Michelle assured me she would call me every week with updates or even lack of them just to let me know I hadn't been forgotten.

Michelle is in my opinion, the most professional realtor I have ever done business with. I feel that I can make that statement since I have sold and/or purchased ten homes in my life time.


This was not an easy listing for numerous reasons including the fact that I am not close by to conduct business like signing papers, the cabin is older and unique, and the market is and continues to be unpredictable. Regardless of all the negatives, Michelle never once told me we couldn't sell the cabin, rather she assured me we would find the right buyer.

With Michelle's help we did find the right buyer. However, even that wasn't easy since the prospective buyer looked at the property nearly four months before buying the cabin. Michelle never gave up hope, she contacted the buyers realtor and me to keep all the lines of communication open.

I sincerely feel that the reason my cabin sold was because Michelle never let go or gave up.

Would I recommend Michelle Keck and Deb Howard & Co. to others.... OF COURSE!

Thank you,


Kate Moldauer
Previous owner!